



## PRODUCT BRIEF

- Description:** The Profile Performance Indicator is a simple psychometric tool aimed at improving motivation and performance in the workplace.
- What does it measure?** It measures;
- (i) Behavioural tendencies in the following critical, job-related competencies and provides suggestions for improving performance;
    - Productivity
    - Quality
    - Teamwork
    - Initiative
    - Problem Solving
  - (ii) Response to job related stress, frustration and conflict.
  - (iii) How to motivate the individual
  - (iv) Whether the individual is internally or externally motivated.
- How is it administered?** The Profiles Performance Indicator takes about 20 mins to complete and can be administered over the web or using pencil/paper.
- Validation Study:** 1998, 2001
- Reporting:** *Individual Report* – for self improvement  
*Management Report* – for supervisor or manager.

